



Richard M. Daley, Mayor



Rosemarie S. Andolino, Commissioner

News Release

June 10, 2010

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CHICAGO DEPARTMENT OF AVIATION SELECTS PROPOSAL TO REDEVELOP CONCESSIONS AT O'HARE INTERNATIONAL AIRPORT TERMINAL 5

CHICAGO – The Chicago Department of Aviation (CDA) identified the proposal submitted by Westfield Concessions Management II LLC as the successful respondent to design, redevelop and operate the concessions program for the International Terminal 5 at O'Hare International Airport. The proposal provides for a complete re-design of the International Terminal's concessions program to include new food and beverage, news and gifts, specialty retail, duty-free locations. Westfield Concessions Management II LLC will bear all design and construction costs. The enhanced concessions program will feature local, national and international brands.

"We are pleased with the Westfield proposal and we look forward to negotiating the terms of the agreement which will allow us to enhance our new concession offerings in Terminal 5," said CDA Commissioner Rosemarie S. Andolino. "O'Hare International Airport is the global gateway of our city and region. We want to provide the best amenities, especially to those international travelers who are visiting Chicago."

The selection was made through the CDA's Request for Proposal (RFP) process. The rigorous selection process included analysis, presentations and interviews with respondents. Specifically, an evaluation committee reviewed the bid submittals, toured the international terminal, watched presentations and conducted interviews before making a recommendation based on criteria that included respondents experience, facility design, store concepts and merchandising plans, operations and management plans, and Airport Concessions Disadvantaged Business Enterprise (ACDBE). It also included compensation to the city and sustainable requirements for the design and operations of the concessions program.

"We believe that the three respondents were given equal opportunity to make their presentations to the Evaluation Committee. The members of the Evaluation Committee had ample opportunity to ask questions of each respondent, and that all members of the Evaluation Committee had the opportunity to voice any questions, perspectives or concerns," said Cheryl B. Nashir, Associate Deputy Airport Director, Revenue Development and Management, San Francisco International Airport, who served on the Evaluation Committee.

Westfield Concessions Management II LLC was one of three responsive bidders. The others were Chicago Aviation Partners and Delaware North Companies. A fourth respondent, LEK Consulting LLC, was considered a non-responsive bidder.

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The next steps are to proceed with negotiations for fully exercisable lease agreement that will include terms, a transition plan, and a plan for design and construction. Upon successful completion of those negotiations, the CDA will seek City Council approval to execute the agreement.

Westfield Concessions Management II LLC is 100 percent owned by Westfield Concession Management LLC (WLLC). Westfield LLC is wholly-owned by Westfield America Limited Partnership (WALP). WALP is 100 percent owned by the Westfield Group. The Westfield Group is one of the largest retail property groups in the world. Westfield is known for its portfolio of shopping centers including: Chicago Ridge, Old Orchard, Skokie, Fox Valley, Aurora, Hawthorn, Vernon Hills and Louis, Joliet. Westfield Concessions Management or Westfield Concessions Management II hold leases or management contracts at the following airports: Boston – Logan, Orlando, Houston (George Bush), JFK, Miami, Newark Liberty, Ronald Regan National and Washington Dulles International Airports.

O'Hare's International Terminal 5 was built in 1993. Currently, 23 air carriers operate from the terminal's 21 common-use gates. There were approximately 1.7 million enplanements at Terminal 5 in 2009. Enplanements are defined as revenue passengers boarding an aircraft.

O'Hare International Airport consistently ranks as one of the world's busiest airports offering nonstop and direct service to 220 cities worldwide. Fifty-four commercial carriers operate out of 189 gates at O'Hare, carrying more than 64 million passengers annually.

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The Chicago Department of Aviation (CDA) is self-supporting, using no local or state tax dollars for operations or capital improvements at O'Hare and Midway International airports. Together, Chicago's airports generate more than \$45 billion in annual economic activity and create 540,000 jobs for the region. Please visit www.flychicago.com to learn more about the Chicago Department of Aviation.

The CDA continues to incorporate and expand sustainable initiatives for airport planning, operations and maintenance, concessions and tenants in accordance with the CDA Sustainable Airport Manual (SAM), released in August 2009. To view case studies, lessons learned and new technologies, and for more information on the SAM, please visit www.airportgoinggreen.org.

The O'Hare Modernization Program (OMP), introduced by Mayor Richard M. Daley in June 2001, transforms O'Hare's airfield from an outdated system of intersecting runways into a modern parallel runway configuration. The program will reduce overall delays at the Airport by 79 percent, and bad weather delays by 95 percent. It will create 195,000 new jobs and \$18 billion in additional economic activity each year. Please visit www.oharemodernization.org to learn more about the OMP.

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